VILLA TAYRONA

BUCERÍAS · NAYARIT

2027 WEDDING PACKAGES

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Gourmet Tapas-Style Wedding Dinner
Signature 3-Course Wedding Dinner

TAPAS WEDDING PACKAGE

Poolside Ceremony + Beach Photo Shoot + Tapas-Style Menu

Group: Parties of **25-80** people

Experience: Your guests are seated poolside as you walk down the aisle toward a custom arch, framed by Villa Tayrona's lush tropical gardens.

Following the ceremony, your group will be transported to the beach in Bucerías for a one-hour photo session. While you're there, our team will prepare the villa for your reception.

A tapas-style dinner service is perfect for your large fiesta. Without formal table settings, guests can mingle while enjoying a dynamic variety of small plates. After dinner, cocktail tables are discreetly repositioned to make space for dancing.

Includes:

- Gourmet Tapas-Style Wedding Dinner including wedding cake (see Menu)
- Five hours of bartender service, including stocking and prep (beverage ingredients charged separately, see Specifications)
- Arch with white linens
- Tiffany chairs set up poolside for ceremony
- Transport to and from the beach for a one-hour photo shoot
- Rental and set-up of cocktail tables
- Centerpiece for cocktail tables including simple floral arrangements
- Cleaning staff for 5-hour event
- Planning and on-site coordination of the services listed above
- Gratuity (15%) for all providers
- VAT and credit card processing fees

Cost: $3,200 pesos per person ($2,720 pesos with MXN cash discount, see Terms)

Not Included:

- Professional photographer
- Specialty decor, additional flowers and lighting
- Live music or DJ
- Services on beach during photo session
- Rain canopy or back-up generator
- Additional hours of staff time
- Planning and coordination of customizations beyond the package inclusions

Decor Specifications:

- For the ceremony, up to 60 white Tiffany chairs with white cushions will be arranged around the pool, facing the arch. Additional guests can view the ceremony from the upstairs terrace, which overlooks the ceremony area.
- Choice of 2 types of wooden cocktail tables (round or rectangular). Included is one table per 6 adults.
- Choice of 2 types of florals for centerpieces (white alstroemerias or tropical heliconias) with foliage arranged in clear vases, paired with LED candles.
- Barstools for half of the cocktail tables. (During the tapas-style service, people typically mingle; too many barstools make this cumbersome. There is seating available in the lobby and terrace areas for people who wish to sit at any point.)
- The aforementioned decor is included in your package. You can, however, work with the wedding coordinator to personalize this decor at an additional cost.

Sample Timeline:

This timeline is an example and can be tailored as desired. We recommend using the sunset time on your wedding date as the foundation for the evening's schedule.

- 5:00pm - Guests arrive
- 5:15pm - Ceremony begins
- 5:30pm - Ceremony ends, time for guests to use restroom or get a drink to-go
- 5:40pm - Transport leaves villa for photoshoot
- 6:50pm - Transport leaves beach for villa
- 7:00pm - Return to villa, dinner reception begins
- 10:00pm - Event ends and offsite guests depart.

FORMAL WEDDING PACKAGE

Poolside Ceremony + Beach Photo Shoot + Formal Poolside Dinner

Group: Parties of **20-60** people

Experience: Your guests are seated poolside as you walk down the aisle toward a custom arch, framed by Villa Tayrona's lush tropical gardens.

Following the ceremony, your group will be transported to the beach in Bucerías for a one-hour photo session. While you're there, our team will set up and decorate tables in the poolside patio.

Guests return from the beach and are seated for an extraordinary three-course dinner. Afterward, tables are repositioned to create space for dancing.

Includes:

- Signature 3-Course Wedding Dinner including Wedding Cake (see Menu)
- Five hours of bartender service, including stocking and prep (beverage ingredients charged separately, see Specifications)
- Arch with white linens
- Crossback chairs set up poolside for the ceremony
- Transport to and from the beach for a one-hour photo shoot
- Rental and set-up of dinner tables
- Formal event tableware and floral centerpieces
- Cleaning staff for 5-hour event
- Planning and on-site coordination of the services listed above
- Gratuity (15%) for all providers
- VAT and credit card processing fees

Cost: $3,500 pesos per person ($2,975 pesos with MXN cash discount, see Terms)

Not Included:

- Professional photographer
- Specialty decor, flowers and lighting
- Live music or DJ
- Services on beach during photo session
- Rain canopy or back-up generator
- Additional hours of staff time
- Planning and coordination of customizations beyond the package inclusions

Decor Specifications:

- Choice of 2 types of tables: rectangular wooden tables or large tables with white or ivory tablecloths.
- Crossback chairs for the ceremony and the reception.
- Tableware including:
    - A placemat or charger (choose from 2 options)
    - White dinner plate, salad plate, dessert plate
    - Water goblet (clear, amber, pink, green, blue)
    - Cutlery (gold or silver)
    - Cloth napkin (your choice of color)
- One centerpiece per table, including choice of 2 types of florals (white alstroemerias or tropical heliconias) with foliage arranged in clear vases, paired with LED candles, table runner in color of choice.
- The aforementioned decor is included in your package. You can, however, work with the wedding coordinator to personalize this decor at an additional cost (see "Wedding Planning and Coordination").

Sample Extended Timeline:

- 4:30pm - Guests arrive, cocktail welcome
- 5:00pm - Ceremony begins
- 5:20pm - Ceremony ends, time for guests to use restroom or get a drink to-go
- 5:30pm - Transport leaves villa for photoshoot
- 6:30pm - Transport leaves beach for villa
- 6:40pm - Return to villa, dinner reception begins
- 9:30pm - Bartending ends and music is lowered
- 11:00pm - Offsite guests depart. Cleaning and coordination services end.

Note: You can use the timeline described in the Tapas Wedding Package or, for either package, consider extending the timeline as you see fit and depending on the sun. This is simply an example. Extra costs to consider here: 1.5 extra hours of cleaning and coordination.

MICROWEDDING PACKAGE

Poolside Ceremony + Cocktail Hour + Terrace Reception

Group: Parties of **15-25** people

Experience: Your guests are seated poolside as you walk down the aisle toward a handcrafted arch, framed by the vibrant tropical gardens of Villa Tayrona.

Following the ceremony, enjoy a celebratory cocktail hour in the lobby or pool area with light hors d'oeuvres, giving your party time to take photos as needed. Consider booking live music to enhance this special moment.

An elegant three-course dinner will then be served on the upstairs terrace while the poolside is transformed into a beautiful space for dancing.

Includes:

- Two types of Gourmet Tapas served during the cocktail hour (see Menu)
- Signature 3-Course Wedding Dinner including Wedding Cake (see Menu)
- Five hours of bartender service, including stocking and prep (beverage ingredients charged separately, see Specifications)
- Arch with white linens
- White Tiffany chairs set up poolside for ceremony
- One centerpiece per table including simple florals
- Cleaning staff for a 5-hour event
- Planning and on-site coordination of the services listed above
- Gratuity (15%) for all providers
- VAT and credit card processing fees

Not Included (Available as Add-Ons):

- Professional photographer
- Transportation for an off-site photoshoot
- Specialty decor, flowers and lighting
- Live music or DJ
- Rain canopy or back-up generator
- Additional hours of staff time
- Planning and coordination of customizations beyond the package inclusions

Cost: $3,600 pesos per person ($3,060 pesos with MXN cash discount, see Terms)

Decor Details:

- In the microwedding package, the wooden tables and chairs provided are those that we have in our terrace area. These are 80cm square tables that can be pushed together to

seat a maximum of 25 guests. Please note that, due to their 80cm width, large chargers and centerpieces will not fit.

- One centerpiece per table, including choice of 2 types of florals (white alstroemerias or tropical heliconias) with foliage arranged in clear vases, paired with LED candles, table runner in color of choice.
- Tableware including:
    - White dinner plate, salad plate, dessert plate or stoneware set
    - Water goblet (clear, amber, pink, green, blue)
    - Cutlery (gold or silver)
    - Cloth napkin (your choice of color)

Menu Details:

- Pick any two tapas from the Tapa Menu to be served as hors d'oeuvres during the cocktail hour and one option from the Signature 3-Course Wedding Menu.

Sample Timeline:

- 5:30pm - Ceremony begins (guest already on-site)
- 6:00pm - Ceremony ends, cocktail hour begins
- 7:00pm - Dinner is served in the terrace area
- 8:45pm - Dancing begins in the pool area
- 10:30pm - Event ends.

Terms for All Packages

Payment Terms:

- Wedding Packages are subject to availability and are separate from the villa rental cost.
- The Wedding Package Total is based on the selected package, the estimated guest count, and any add-ons selected when the Wedding Package Agreement is signed.
- A deposit of 50% of the Wedding Package Total and a signed Wedding Package Agreement is required to confirm the package and begin coordination.
- The remaining balance is due 45 days prior to the Wedding Date unless it is paid in cash, in which case it is due upon check-in at the villa.
- All package inclusions, menus, and pricing are subject to periodic updates. A signed Wedding Package Agreement guarantees the selected package and its associated pricing.
- VAT (16%) and processing fees (5%) apply to all add-ons selected and paid through Villa Tayrona. The discounts, exchange rate, and policies below also apply to these add-ons. Examples include extended event hours and expanded wedding planning services. For example, Limited Customizations planning: $5,000 MXN + 16% VAT + 5% processing fee = $6,050 MXN, or $5,142.50 MXN with the 15% MXN cash discount.

Discounts and Considerations:

- Payment for the wedding package can be made via credit card (Stripe).
- A 5% discount is offered for payments made via Zelle, Wise or in USD cash.
- A 15% discount is offered for payments made in MXN cash. Discounts apply only to the portion of the total paid with that method.
- The cost of each wedding package is listed in Mexican peso currency (MXN). If paying in USD, the conversion is calculated on the date of payment using the Citibanamex “buy rate,” (“compra” in Spanish) which is visible here.
- Mexican fiscal receipts (“facturas”) are not available for cash or USD payments.
- Children require a majority of the same services as adults, such as a place setting at the table, cleaning services and transport. Children ages 2-9 are eligible for half portions of their dinner, which amounts to a $200 peso discount on the package total. Children count toward the guest count. Infants (babies under 2) not requiring a place setting incur no charge.

Cancellation Policy:

- Cancellation more than 90 days prior to the Wedding Date: 50% of the Wedding Package Deposit, equivalent to 25% of the Wedding Package Total, will be reimbursed to the contracting couple.
- Cancellation between 90 and 45 days prior to the Wedding Date: The Wedding Package Deposit will be retained in full. No additional charges or reimbursements will apply.
- Cancellation between 44 and 7 days prior to the Wedding Date: The contracting couple will remain responsible for payment of 75% of the Wedding Package Total.

- Cancellation less than 7 days prior to the Wedding Date: The contracting couple will remain responsible for payment of 100% of the Wedding Package Total, as perishable goods, rentals, logistics, and staffing services will have already been secured, purchased, or contractually committed in preparation for the event.

Guest Count:

- Events must stay within the maximum guest count specified in the selected package.
- Additional guests beyond the agreed number are not permitted without prior approval.
- The minimum package price is the per-person price multiplied by the minimum number of people. If the guest count falls below the minimum number of people, the minimum package price applies.
- Infants (babies under 2 years of age) do not count toward the guest count.

Changes to Guest Count:

- The contracting couple may increase or decrease the guest count up to 45 calendar days before the Wedding Date. The total package price will be adjusted to match the updated number of guests (subject to the minimum package price), changing the remaining balance accordingly.
- After the 45-day deadline, guest-count adjustments may be considered at Villa Tayrona's discretion. Any approved changes are subject to operational feasibility and the availability of staff, equipment, rentals, and supplies. Refunds for reductions in guest count after this deadline are not guaranteed, and additional guests may only be accommodated with prior approval from Villa Tayrona.
- The final confirmed guest count will be used to coordinate catering, table settings, staffing, and other included services.

Bartending Specifications:

Villa Tayrona is not licensed to sell alcohol. This means that guests pay for their alcohol and mixers at cost, either supplying them directly or by providing a shopping list which is then paid for as a reimbursement. Included in all of the wedding packages is the bar service itself, which consists of:

- Serving up to 4 pre-selected cocktails, plus wine, beer, and nonalcoholic beverages over the course of 5 consecutive hours.
- Support designing and quantifying the bar list.
- Shopping for, stocking, and preparing ingredients.
- Glassware and supplies.

Please note:

- The above services consider 1 bartender per 20 guests.
- A bar-list must be defined at least one week prior to the event. All items needed to prepare the chosen beverages (ice, mixers, garnishes, alcohol) must be supplied by guests or paid for via reimbursement.

- Reimbursement for purchases made may be paid in MXN or USD cash, or via Zelle or Wise, on the day after the event. If paying in USD, the above-described exchange rate applies. Credit card payments are not available for shopping reimbursements.

Wedding Planning and Coordination:

Villa Tayrona administration contracts a third-party coordinator to support the execution of events including weddings. The administrator works in tandem with the coordinator to ensure that communication is clear and timely. The villa administration is in charge of:

- Helping the contracting couple select from the predetermined decor options;
- Confirming the menu with Chef Fernando;
- Defining the bar list;
- General concierge services related to the group's stay at the villa;
- Processing all Wedding Package payments, including gratuities.

The wedding coordinator is in charge of:

- Set up and arrangement of the chosen decor;
- On-site coordination of all service providers for the full event.

The included planning and coordination services are limited to the execution of the aforementioned packages. For couples who prefer to customize their wedding decor and experience, the wedding coordinator can be hired for Expanded Planning Services at an additional cost, as outlined below:

- Limited Customizations: $5,000 MXN flat fee
    - Obtaining quotes for customized florals and table decor;
    - Connecting the couple to outside providers (e.g. musicians, DJs) as needed;
    - Direct e-mail communication beginning 6 months before the Wedding Date.
- Unlimited Customizations: $10,000 MXN flat fee
    - Obtaining quotes for all venue decor customizations, including florals, lighting, furniture, etc.
    - Support modifying the structure of the wedding package (e.g. adding a cocktail hour, setting up a lounge area, etc.)
    - Connecting the couple to outside providers (e.g. musicians, DJs) as needed;
    - Direct e-mail and phone communication upon package confirmation.

Package payment terms apply to the above-described wedding planning services, as well as any service provider payments made through Villa Tayrona.

Hours:

- The "event hours" begin when your attendees are invited to arrive at the villa and end at your pre-determined time (no later than 11:00 PM).

- Cleaners (1 cleaner per 25 guests) are hired for an event that lasts 5 hours. Each additional hour of cleaning service costs $250 pesos per cleaner.
- Additional hours of bartending cost $750 pesos per hour per bartender (1 per 20 guests).
- Additional hours of planning and coordination cost $1000 pesos per hour.

Noise & Music:

- All amplified music - including DJs, live bands, or sound systems - must end by 10:00 PM on weeknights, or 11:00 PM on weekends (Friday and Saturday nights).
- Events must end by 11:00 PM.

Cleaning & Vendor Access:

- Packages include cleaning staff to ensure that the bathrooms and common areas are properly maintained. Cleaning staff will leave at the end of the event (11pm at the latest).
- All external vendors must be approved in advance and must adhere to setup and breakdown times agreed upon with the on-site coordinator.

Damages & Property Care:

- Due to our flammable thatch roofs, no fireworks, open flames (including candles), or hazardous materials are permitted. Smoking is only permitted in the smoking area.
- Decorations must be freestanding and may not damage walls, floors, trees, or pool areas, unless permission is specifically granted. Confetti, glitter, piñatas, rice, or similar materials are not permitted.
- Any damage to or loss, such as glassware, linens, or furniture, during the event shall be the responsibility of the contracting couple and will be charged at replacement cost.

Liability & Responsibility:

- Children under 10 years of age may not use the pool during events. Pool use must follow safety and cleanliness guidelines provided on-site.
- The contracting couple assumes responsibility for all guests and outside vendors during the event.
- Any damage to the property, furnishings, or surrounding areas caused during the event will be charged accordingly.
- Villa Tayrona is not responsible for accidents, injuries, or loss of personal belongings.

Gourmet Tapas-Style Wedding Dinner

Menu Options

Tapas are served as small portions that do not require cutlery, with

multiple servings of each tapa per guest to ensure a full and satisfying meal. The specific tapa options can be further customized to meet the group's preferences and dietary restrictions.

Dinner – Select Four Options

Melon skewer – Melon, basil oil, and Serrano ham
Hand-held Caesar – Lettuce, Parmesan cheese, and croutons
Bruschetta – Tomato, panela cheese, olives, basil, and herb-toasted bread
Blue Cheese Mousse – Honey and caramelized walnuts on seed crostini
Plantain Puffs - Filled with Gouda cheese and served with tomato salsa
Brie Cheese – Brie cheese with jalapeño jam and white wine vinaigrette on crostini
Sope – Traditional sope (thick tortilla) with cochinita pibil (Yucatan-style pork)
Coconut Shrimp – Fried shrimp with grilled pineapple cubes and mango sauce
Ceviche – Fish ceviche served on a crispy tostada
Beef Medallion – Stuffed with goat cheese, arugula, and crispy bread
Beef Tartare - Hand-cut raw beef with shallot, thyme, rosemary, crusty bread and carrot puree
Shrimp Pastor - Fried tortilla, shrimp with pastor adobo, pineapple and avocado mousse

Dessert – Select One Option

Chocolate cake – Served with chocolate mousse
Cheesecake – Classic cheesecake with cinnamon crumble
Tapioca – Tapioca in coconut compote with mint and coconut mousse
Passion Fruit Mousse – Light and creamy passion fruit mousse
Slice of Custom Wedding Cake* – Vanilla sponge cake filled with vanilla pastry cream

*Wedding cakes are vanilla sponge cakes filled with vanilla pastry cream, with classic buttercream finish in clean lines. Florals, fondant, and/or elaborate decor are not included but can be facilitated.

Signature 3-Course Wedding Dinner

Menu Options

These options can be further customized to meet the group's preferences. Courses can be interchanged and specific items can be swapped to account for dietary restrictions (e.g. a vegetarian main dish), but the same general menu needs to be served to the whole group.

FILET MIGNON	CATCH OF THE DAY	CHICKEN
Mixed tomato varieties	Beet and arugula salad	Mixed greens
Local cheeses	Goat cheese	Grapes and raspberries
Tortilla ash	Candied pecan and pumpkin seeds	Feta cheese
Rice Tuile	Passion fruit vinaigrette	Cashews
—	—	Champagne dressing
Filet mignon	Miso-zarandeado catch of the day	—
Truffled potato mille-feuille	Pineapple purée	Chicken breast filled with ricotta and mushrooms
Beef jus	Cilantro sauce	Béchamel sauce
Charred onion purée	Grilled vegetables	Herb-roasted potatoes and artichokes
Glazed baby vegetables	—	Asparagus
—	Poblano crème brûlée	—
Lime pie with berry sauce	or Wedding Cake*	Cacao lava cake on corn husk
or Wedding Cake*		House-made vanilla sauce
		or Wedding Cake*

*Wedding cakes are vanilla sponge cakes filled with vanilla pastry cream, with classic buttercream finish in clean lines. Florals, fondant, and/or elaborate decor are not included but can be facilitated.